# SOLAR USAGE NOW



## **SUN** EQUINOX **HEATING** SYSTEMS



#### 3 Questions

- Feasible
- Cost Effective
- Return On Investment

## Solar Hot Water

# Solar Collectors



# Drain Back or Glycol

Solar Collectors

## Comparison

Evacuated Tube Collector



Flate Plate Collector



**Solar Collectors** 

"Percentage of energy provided by the solar collector that replaces traditional fossil fuels."

Solar Fraction

## Not 100% Efficient

	Sunny Day	Cloudy Day	Very Cloudy Day
Evacuated Tube Collector	40,000 BTU's	29,000 BTU's	18,000 BTU's
Flat Plate Collector	38,000 BTU's	26,000 BTU's	14,000 BTU's

## Comparison

## **SUN** EQUINOX **HEATING** SYSTEMS

# Heaters



## Comparison

- Condensing
- Modulating
- PVC Vented
- Manifolded

Together





Noritz

Quietsid

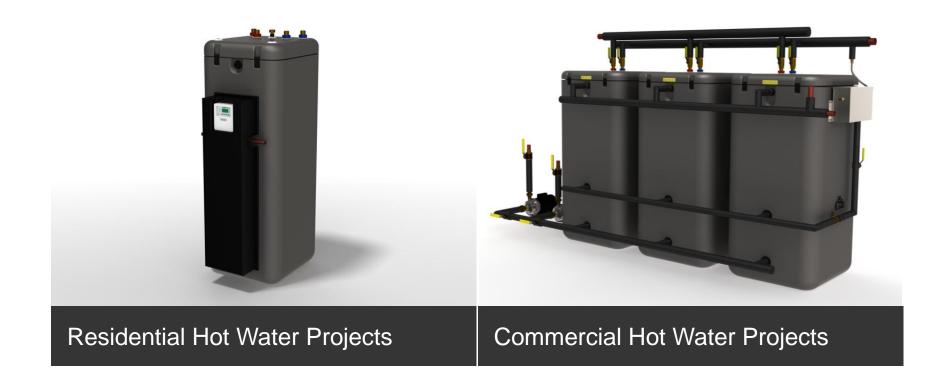
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## **Heaters**

# Rotex Tank



## Turn-Key (pre-built) Energy Efficient Solutions



## **SUN Solutions**

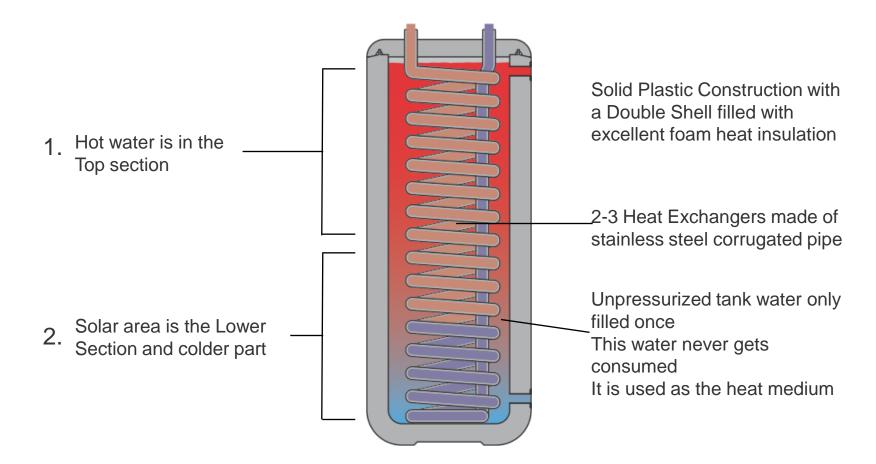
## Advantages

- Insulated
- Plastic (non-corrosive)
- Legionella Proof
- Heat Exchanger
- Easy Install



## Rotex Tank

#### Two Main Sections



## **Tank Construction**

## **SUN** EQUINOX **HEATING** SYSTEMS

#### More Production



Stainless Steel Heat Exchanger

0.3mm thin

corrugated strength (145 psi)

increased coil length

high efficient heat exchange rate

self-cleaning

## Heat Exchangers

## Anit-Legionella Storage Tank

#### What is Legionella Disease

35 types of Legionella bacteria, at least 17 produce illness

- -Pontiac fever (flu-like symptoms which subside after a few days)
- -Legionella Disease (bacterial lung infection) 15-20% result in death





#### Solution

- Rotex Sanicube ensures optimum inherent water-hygienic properties
- Low flow sections eliminated
- Domestic hot water entirely contained in piping system

## Legionella

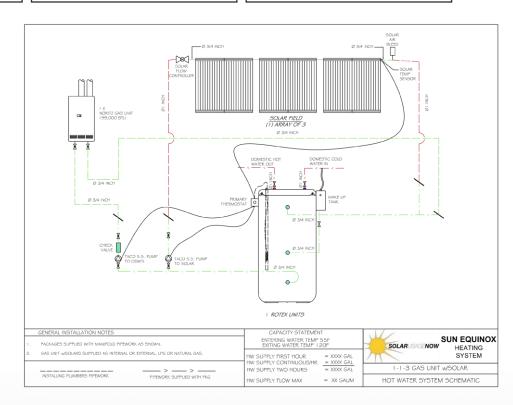
## Advantages

Complete Tank Assembly Engineered Specifications

Saves Time & Money

Portable





## Turn-Key (pre-built) Systems

# 1000'S WORLD-WIDE



## Novotel Darling Harbour Study

525 Room Hotel Replaced boilers and calorifier system and preheated via condenser water.



#### Specs

- 12 Rotex Sanicubes
- 12 Bosch Boilers

Desuperheater from

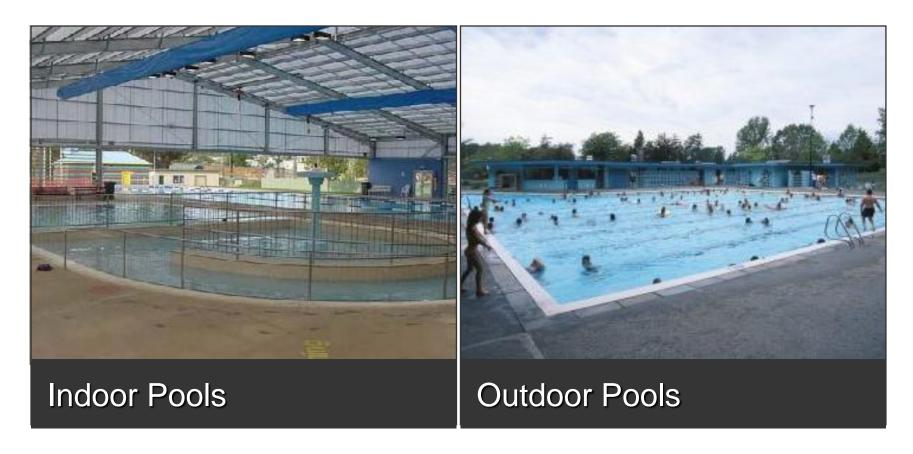
AC Unit

## Australia

# **POOL HEATING**



## **Options**



## **Pool Heating**

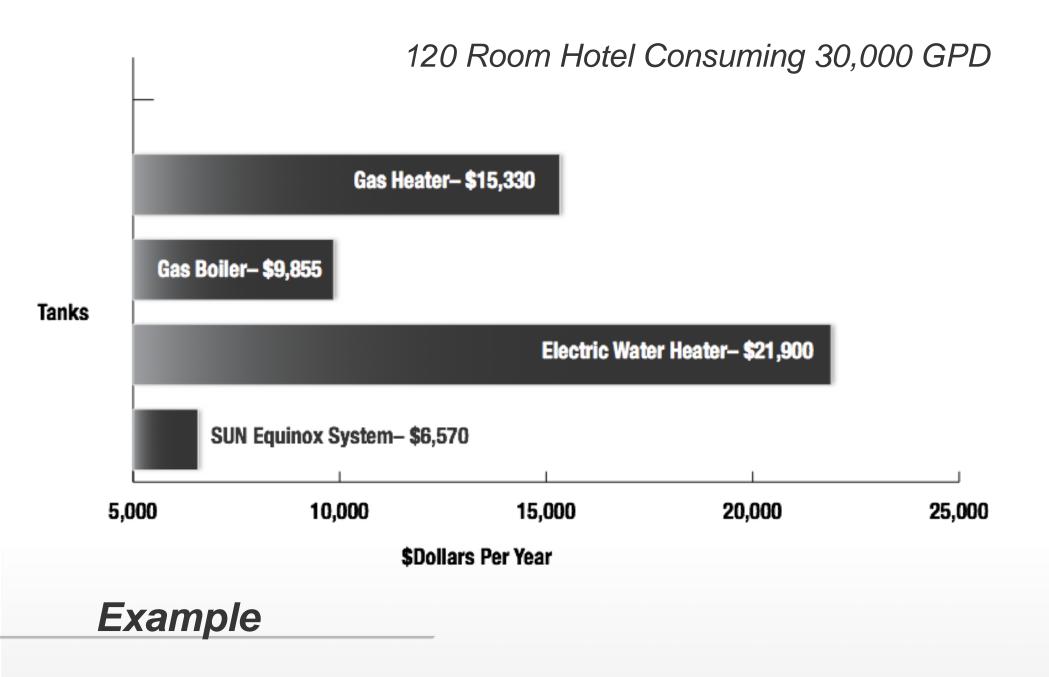


# RAISING TEMPERATURE LOWERING COST



"The Higher the Efficiency the Lower the Cost to Heat a Gallon of Water."

Cost Factors



## Law of Diminishing Return

Federal and State Governments offers are enticing to "load up" on collectors to take advantage of the incentives but...

...over sizing and over production produces.

- excessive heat which leads to water loss
- wasted energy
- reduction on your ROI

**Over Sizing** 

## PAY AS YOU GO



## Ways to Save

- Municipal Leasing
- Small/Medium Business Leasing
- Power Purchase Agreements
- Non-Profit

Pay as You Go

# RETURN ON INVESTMENT



2-5 years based on 4 factors

- Unit Cost

- Depreciation

- Energy Savings

- State/Federal Credits

ROI